# the SELF-AWARE LEADER

## SUMMARY

6-month virtual program from January to June 2024

Middle manager development; 3.5-4 hours per month

Content/assessment based on *The Self-Aware Leader* 

Diverse team of faculty, hosted by Dan Gallagher

Monthly meetings: 2-hour class + 1-hour coaching circle

28 participants, 7 full scholarships; 4 coaching circles

Jan. 12 registration deadline



# The Self-Aware Leader 2024 Virtual Development Program

#### THE FOCUS

Self-awareness is about slowing yourself down to speed yourself up. It's about being deeply attentive to your surroundings so you can be informed and intentional. It's about seeing details that create direction, drive work, and rally teams. Self-awareness is a game-changing leadership skill that accelerates productivity, engagement, and inclusion.

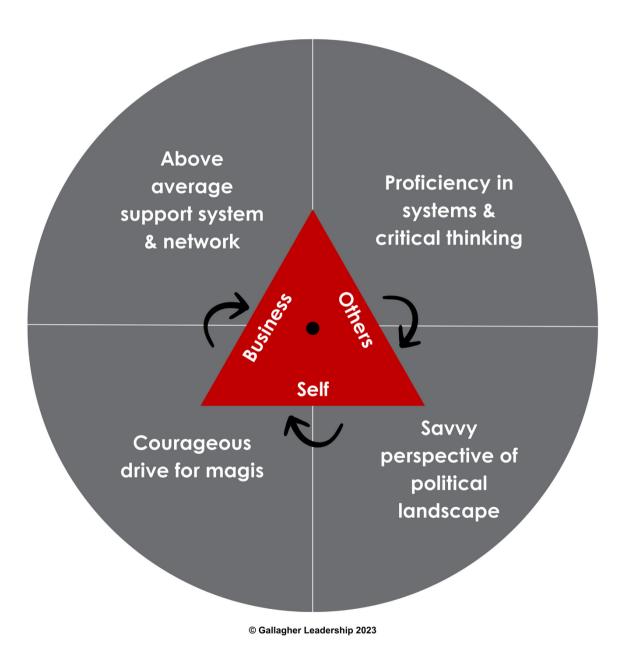
### THE MODEL

The Self-Aware Leader model connects three reinventions to four validated behaviors. The reinventions focus leaders on what their next pivot is and why, and the four core behaviors focus on the activation and the how.

#### THE AUDIENCE

Participants are middle managers with a baseline understanding of and experience in core leadership practices as a manager of people and/or an individual contributor. The class size is capped at 28 participants. Seven full scholarships are offered to nonprofit organizations and/or diverse leaders.

## THE SELF-AWARE LEADER MODEL



## THE DESIGN

This 6-month virtual experience is focused on the mindset and the behaviors of a self-aware leader. The focused, creative, and meaningful design centers on relevant learnings and practical applications. Participants will dedicate 3.5-4 hours of their time per month.

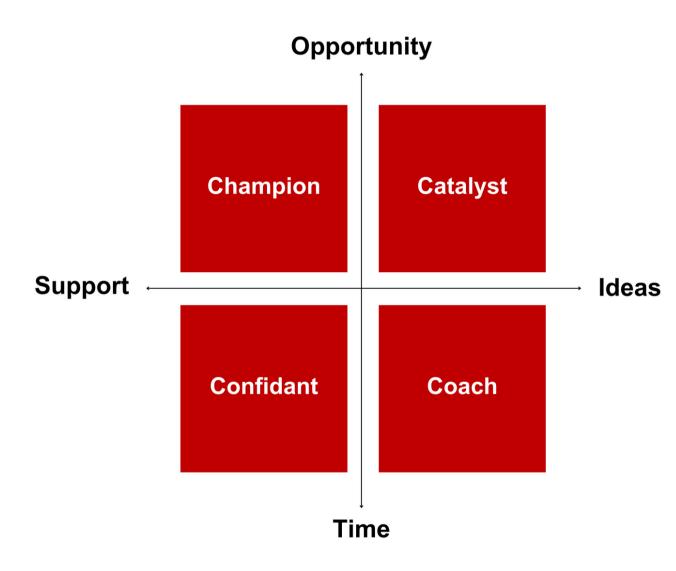
# Design highlights include:

- Six live 2-hour modules for six months, each with a 20-minute primer video plus reflection exercises for pre- and post-work
- Facilitated coaching circles (~7 participants) for all breakout exercises, plus six 1-hour monthly group coaching sessions to process learning + application
- A 1-hour 1x1 coaching session with Dan at the end of the learning experience with an option for additional 1x1 coaching
- Copy of *The Self-Aware Leader* book included with registration to provide additional context and followup for each session
- An option to include your manager via communications about what is being learned and how they can support the application of learnings
- An option for a train-the-trainer program, content license, and custom in-house delivery

## DATES + TIMES

- Modules: (M1) Jan. 25, (M2) Feb. 15, (M3) Mar. 7, (M4) Apr. 11, (M5) May 9, and (M6) Jun. 6, from 12-2 pm ET
- Coaching Circles: (M1) Feb. 2 or 5, (M2) Feb. 23 or 26, (M3) Mar. 15 or 18, (M4) Apr. 19 or 22, (M5) May 17 or 20, and (M6) Jun. 13 or 14; 1 hour each

# Generosity Quotient®



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|          | FOCUS   | DESCRIPTION  | LARGE GROUP                                   | COACHING CIRCLE                      |
|----------|---|--|---|--------------------------------------|
| JANUARY  | Orientation +<br>Introduction to SAL                | An intro to each other, the foundation of self-awareness/reinvention, and the challenges/opportunities of being in middle management | Thursday, January 25<br>12 noon - 2 p.m. EST  | 1-hr mtg w/ Dan<br>February 2 or 5   |
| FEBRUARY | The SAL Model: The Four Core Behaviors              | A double-click on each of the core behaviors including the what, how, why, and when for understanding and applying each              | Thursday, February 15<br>12 noon - 2 p.m. EST | 1-hr mtg w/ Dan<br>February 23 or 26 |
| MARCH    | Professional Authenticity<br>+ Inclusive Leadership | The centering on being true to self and how self-awareness drives psychological safety and connects mindset + moments                | Thursday, March 7<br>12 noon - 2 p.m. EST     | 1-hr mtg w/ Dan<br>March 15 or 18    |
| APRIL    | Coaching + Generosity<br>Quotient®                  | The push/pull levers of coaching and how the ability, capacity, and willingness to give impacts leadership momentum                  | Thursday, April 11<br>12 noon - 2 p.m. EDT    | 1-hr mtg w/ Dan<br>April 19 or 22    |
| MAY      | Thinking Like a GM + Profitable Imagination         | The roles of leader and how a GM mindset includes working backwards, pinpointing, and balancing people/tasks                         | Thursday, May 9<br>12 noon - 2 p.m. EDT       | 1-hr mtg w/ Dan<br>May 17 or 20      |
| JUNE     | Graduation + Action<br>Planning                     | A focus on connecting growth in self-awareness to learning and individual/group development plans plus career goals                  | Thursday, June 6<br>12 noon - 2 p.m. EDT      | 1-hr mtg w/ Dan<br>June 13 or 14     |
| Q2 2024  | 1x1 Coaching with Dan                               | An optional 1-hour 1x1 coaching session focused on your key learnings and next steps in your development                             | Not applicable                                | Not applicable                       |

## **FACULTY**

Dan Gallagher will be the primary facilitator for all six sessions. Additional thought leaders scheduled to participate in this learning journey include:



DAN GALLAGHER
Inclusive Talent + Transformation
Executive; Founder + CEO,
Gallagher Leadership, LLC; Author,

The Self-Aware Leader; former talent executive + operational leader, Comcast



JAN: PHILLIP HAYES

Philanthropist; Entrepreneur; DEI Champion; former Chief Audit Executive, The Vanguard Group



FEB: RON DUFRESNE, PH.D.

Chair + Management Professor, Saint Joseph's University; former US Army Officer; graduate, United States Military Academy at West Point



MAR: GEORGE HO

Co-Founder at Vityl; Professor, Georgetown + USC; Founding Partner, Greater Human Capital; former Deloitte consultant



APR: SENA OWEREKO

Senior Strategist & Consultant – Programming, Innovation & DEI; Certified DMC, CTC, CMSC



MAY: SUSAN JIN DAVIS

Social Impact Officer; former Chief Sustainability Officer, Comcast NBCUniversal; CSR/ESG/DEI Speaker + Thought Leader



JUN: DANA BAND

Founder + CEO, Dana Band Group; Presentation Specialist; Lecturer, The Wharton School; former Sales + Learning Mgr., Xerox

## PRICING

#### **OPTION A:**

Development Program

- A comprehensive 6-month virtual leadership development experience
- One leader participating in six monthly modules and six monthly coaching circles

\$4,500

Per Person

#### **OPTION B:**

Development Program + 1x1 Coaching

- Option A + additional 1x1 coaching with Dan
- Four additional 1-hr coaching sessions + four 30-minute stakeholder interviews

\$8,000

Per Person

## **OPTION C:**

Custom + Private

- Train-the-Trainer + Content License
- Custom design + private delivery of The Self-Aware Leader program inside your organization

Custom

Registration Deadline

**January 12, 2024** 

# Gallagher Leadership Overview

# The Intersection of Talent + Transformation

Gallagher Leadership provides a comprehensive portfolio of consulting, coaching, and development experiences to drive growth. Our work focuses on individual, team, and organizational self-awareness to activate sustainable leadership momentum that inclusively balances the voice of the business, the customer, and the team.

#### CONSULTING

Fractional + Project Based

- Thought leadership and delivery resources embedded in teams and projects
- Alignment of talent strategy to business plan in development, launch, and adoption
- Operating rhythm to drive accountability, inclusion, and interdependence

#### COACHING

Leadership + Career

- 1x1 executive or team coaching for onboarding, performance, team alignment, and/or leadership style coaching
- Career coaching for talent programs and/or individuals
- Coaching grounded in validated model with use of self-assessment and discovery interviews

#### **DEVELOPMENT**

Programs + Cohorts

- Core content based on Dan
   Gallagher's book The Self-Aware
   Leader: A Proven Model for
   Reinventing Yourself
   (ATD 2012)
- Public and private cohorts for *The* Self-Aware Leader program with
   action learning projects
- Train-the-trainer and content license also available

#### **KEYNOTES**

Workshops + Meetings

- Virtual + in-person interactive keynotes and workshops with planned pull-through moments
- Topics include self-awareness,
   Generosity Quotient®,
   professional authenticity, inclusive
   leadership, and more
- Teambuilding tied to developing strategy, skill, or community



#### CONTACT INFORMATION

Dan Gallagher

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